

**OSTİM TECHNICAL UNIVERSITY
FACULTY OF ECONOMICS AND ADMINISTRATIVE SCIENCES**

**COURSE SYLLABUS FORM
2022-2023 SPRING**

LAW206 INTERNATIONAL COMMERCIAL LAW							
Course Name	Course Code	Period	Hours	Application	Laboratory	Credit	ECTS
International Commercial Law	LAW206	6	3	0	0	3	4

Language of Instruction	English
Course Status	Compulsory
Course Level	Bachelor
Learning and Teaching Techniques of the Course	Lecture, Question-Answer, Problem Solving, Teamwork, Report Writing

Course Objective
The International Commercial Law module offers you the opportunity to develop an advanced understanding of the law governing commerce and finance in today's international market. Multinational companies must regularly overcome a wide range of legal and governance issues to do business worldwide. This course encourages you to explore the legal challenges faced by international business and analyse the fundamental legal framework for dealing with them. You will study areas such as corporate governance, international trade transactions and competition law

Learning Outcomes
On successful completion of this course, candidates should be able to: <ol style="list-style-type: none"> 1. Evaluate the international commercial order in order through analyzing companies and economic system in a correct way in terms of current legislation framework. 2. Develop a thorough knowledge of the legal fundamentals of international commerce and finance. 3. Gain deeper insight into specific problems and critical issues faced by international business today and the international legal frameworks in dealing with them. 4. Develop an understanding of the legal framework for business and commerce within regional economic blocs, such as the European Union. 5. Understand relevant academic debates and new developments in law.

Course Outline
Students are expected to attend and actively participate in each class session, arrive on time, stay for the entire session, and actively contribute to class discussion. If you are unable to attend over 30 % of all classes, you may be dropped from the class. Students must read their e-mails regularly, as important information will be communicated in this way. Please note that the

instructor reserves the right to make changes to this syllabus at any time for any reason as deemed necessary. Students will, however, be notified in a timely manner of any syllabus changes.

Weekly Topics and Related Preparation Studies

Weeks	Topics	Preparation Studies
1	Historical Development and Importance of International Commercial Law	– Historical Development and Importance of International Commercial Law
2	The Principles and Practice of Corporate Governance	Recommended reading Moore, M. and Petrin, M. (2017) Corporate Governance: Law, Regulation and Theory, London: Palgrave Corporate and Financial Law.
3	Global Economic and World Trade Law	– Global Economic and World Trade Law
4	International Law and Practice of Securities Market	– E. Avgouleas, "Governance of Global Financial Markets: The Law, the Economics, the Politics, CUP 2012 Part I; P. Wood "The Law and Practice of International Finance", Sweet and Maxwell 2008; V. Bavoso, Explaining Financial Scandals, CSP 2013, chapter 4;
5	Competition Law in an International Context	– Jones, Sufrin and Dunne, EU Competition Law: Texts, Cases & Materials, (7th ed, OUP, 2019)
6	International Sale of Goods	– Carol Murray (ed), Schmitthoff's Export Trade: The Law and Practice of International Trade (12th ed, Sweet & Maxwell), Introduction and the chapters on Special Trade Terms in Export Sales and on Carriage of Goods by Sea.
7	Transnational Corporate and Capital Markets Law	This module deals with the law relating to international investment. In other words, the course deals with international law relating to foreign direct investment or the activities of multinational corporations abroad.
8	MIDTERM EXAM	
9	International Investment Law	Tarcisio Gazzini, Interpretation of International Investment Treaties, (Hart Publishing, 2016)
10	International Commercial Arbitration and	– The principal textbooks are the

	Mediation Law	following: • Law and practice of International Commercial Arbitration, By Redfern & Hunter, 6th ed. Oxford University Press: 2015
11	Trademark and Patent Law and Policy	– There are some specialist textbooks on Trade Mark Law such as: • Michaels & A. Norris, A Practical Approach to Trade Mark Law (OUP) • J. Phillips, Trade Mark Law: A Practical Anatomy (OUP, 2003) is a muc
12	Patent Law and Policy	– PO (European Patent Organisation) patent database and understand how information is organised therein.
13	Copyright Law and Policy	– Copyright law in the UK; the European Influence; a comparison with the USA.
14	The Regulation of International Finance	– V. Bavoso (2016) " Financial Innovation, Derivatives and the UK and UK Interest Rate Swap Scandals: Drawing New Boundaries for the Regulation of Financial Innovation", Vol. 7 Global Policy, forthcoming, available on ssrn.com;
15	Case Studies	–
16	FINAL EXAM	

Textbook (s)/References/Materials:

Textbook: Nicholas Kouladis, Principles of Law Relating to International Trade (Springer)
Indira Carr, International Trade Law (Routledge)

Supplementary References: Indira Carr, International Trade Law (6th edition, 2017); M.G. Bridge, The International Sale of Goods (Oxford University Press, 2017)
Tarcisio Gazzini, Interpretation of International Investment Treaties, (Hart Publishing, 2016)
Intellectual Property: Patents, Copyrights, Trademarks & Allied Rights, by W. Cornish, D. Llewelyn & T. Aplin 9th ed., (2019)

Assessment

Studies	Number	Contribution margin (%)
Attendance		
Lab		
Classroom and application performance grade		
Field Study		
Course-Specific Internship (if any)		

Quizzes / Studio / Critical		
Homework		
Presentation		
Projects		
Report		
Seminar		
Midterm Exam/Midterm Jury	1	40
General Exam / Final Jury	1	60
	Total	100
Success Grade Contribution of Semester Studies		40
Success Grade Contribution of End of Term		60
	Total	100

ECTS / Workload Table			
Activities	Number	Duration (Hours)	Total Workload
Course hours (Including the exam week: 16 x total course hours)	16	3	48
Laboratory			
Application			
Course-Specific Internship			
Field Study			
Study Time Out of Class	16	3	48
Presentation / Seminar Preparation			
Projects			
Reports			
Homework	4	4	16
Quizzes / Studio Review			
Preparation Time for Midterm Exam / Midterm Jury	1	4	4
Preparation Period for the Final Exam / General Jury	1	4	4
Total Workload/25 hours		(120/25 = 4.32)	
ECTS		4	

Relationship Between Course Learning Outcomes and Program Competencies						
No	Learning Outcomes	Contribution Level				
		1	2	3	4	5
LO1	Evaluate the international commercial order in order through analyzing companies and economic system in a correct way in terms of current legislation framework.					X
LO2	Develop a thorough knowledge of the legal fundamentals of international commerce and finance.					X

L03	Gain deeper insight into specific problems and critical issues faced by international business today and the international legal frameworks in dealing with them.					X
L04	Develop an understanding of the legal framework for business and commerce within regional economic blocs, such as the European Union.					X
L05	Understand relevant academic debates and new developments in law.					X

Relationship Between Course Learning Outcomes and Program Competencies							
No	Program Competencies	Learning Outcomes					Total Effect (1-5)
		LO1	LO2	LO3	LO4	LO5	
1	Have advanced theoretical and up-to-date knowledge in discipline-specific areas such as international trade, finance, logistics, and general business and international business such as economics, marketing, management, accounting.	X	X	X			5
2	Evaluate, follow, absorb and transfer new information in the field of international trade.				X	X	4
3	Conduct market research, carry out projects and develop strategies for a business to open up to international markets.			X			3
4	Use knowledge of national and international trade law and legislation in the management of international commercial operation processes.		X	X	X		5
5	Work independently and within an organization, using the knowledge and skills acquired in the field and adopting continuous learning.	X	X				4
6	Have the ability to apply her theoretical knowledge in real life, with the experience she will gain through practice in departments such as marketing, accounting, foreign trade, finance, logistics.		X	X	X	X	5
7	Have the theoretical knowledge to carry out export, import, customs clearance, logistics, taxation and other international trade activities within the scope of global and regional commercial and economic organizations.	X		X			4
8	Can develop a business idea, commercialize the business idea, and design and manage their own venture using their entrepreneurial knowledge.	X					3
9	Using strategic, critical, innovative and analytical thinking skills, actively take part in the decision-making processes of the enterprise in the field of foreign trade and finance.	X				X	4
10	Act in accordance with ethical values, respectful to the environment, social and universal values in all activities it will carry out in its field.	X	X				4
11	Have the skills to follow up-to-date information at national and international level, to gather information about field, and to communicate with international institutions / organizations using her/him knowledge of English.	X	X			X	5
12	Gain professional competencies to take charge in national and international businesses, public and private sector organizations	X	X			X	5
13	Can evaluate the problems and conflicts encountered in all areas related to international trade from different perspectives with a holistic approach and produce value-based solutions.	X	X			X	5
Total Effect							56

Policies and Procedures	
Web page:	https://www.ostimteknik.edu.tr/uluslararasi-ticaret-ve-finansman-bolumu-209 https://www.ostimteknik.edu.tr/international-trade-and-finance-232
Exams: The exams aim at assessing various dimensions of learning: knowledge of concepts and theories and the ability to apply this knowledge to real-world phenomena, through analyzing the situation, distinguishing problems, and suggesting solutions. The written exams can be of two types, i.e. open-ended questions, which can also be in the form of problems or multiple-choice questions. The case could also be carried to the Dean's Office for additional disciplinary action.	
Assignments: Quizzes and Homework (Assignments) might be applicable. Scientific Research Ethics Rules are very important while preparing assignments. The students should be careful about citing any material used from outside sources and reference them appropriately.	
Missed exams: Any student missing an exam needs to bring an official medical report to be able to take a make-up exam. The medical report must be from a state hospital.	
Projects: Not applicable	
Attendance: Attendance requirements are announced at the beginning of the term. Students are usually expected to attend at least 70% of the classes during each term.	
Objections: If the student observes a material error in his/her grade, he/she has the right to place an objection to the Faculty or the Department. The claim is examined and the student is notified about its outcome.	